



# Cloud Gateway Edge

## What is it?

Cloud Gateway Edge is the provisioning, configuration and ongoing management of security and connectivity devices at the edge of a customer's cloud environment. It is delivered as a fully managed service. Cloud Gateway Edge is deployed within minutes, providing instant secure connectivity between the customer's cloud environment and the rest of their network ecosystem.

## How does it work?

Cloud Gateway Edge provides secure connectivity to a cloud environment. We create and share the specifications and configuration required to provision virtual firewalls or routers at the edge of the cloud environment, protecting traffic to and from cloud-based applications and services.

Once provisioned, Cloud Gateway is responsible for the management and maintenance of these virtual devices, removing the time and resource associated with these activities from the business. The customer retains the ownership and relationship with the cloud service vendors and the licences for the provisioned service.

## Key benefits

- Dependable security** - Our technical expertise ensures compliance with security standards and maintains regulatory control around access to data. All security is managed by Cloud Gateway on behalf of our clients.
- Bridging a skills gap** - As cloud transformation gathers pace, there is often an essential networking requirement that clients do not have the time or resource to provision themselves. Cloud Gateway Edge brings the necessary expertise from both cloud and network disciplines.
- Supports digital transformation** - Cloud Gateway Edge maintains all virtual device connectivity in the background, allowing clients to focus on their core business objectives whilst keeping pace with their cloud journey.
- Simple costing model** - The Cloud Gateway Edge managed service is an inexpensive one-off annual support charge, billed monthly.

## Onboarding

Cloud Gateway identifies the appropriate connectivity device required to protect a cloud environment and the applications and services being developed within it. We provide the instructions needed to configure these devices, the provisioning of which remains within the customer's jurisdiction. Once operational, Cloud Gateway is responsible for the management and maintenance. We require 5 working days from receipt of a valid purchase order to establish connectivity between Cloud Gateway and the cloud environment.

Cloud Gateway Edge deliberately requires minimal access to the cloud environment, therefore not compromising any of the sensitive information and data that is likely to exist within it.

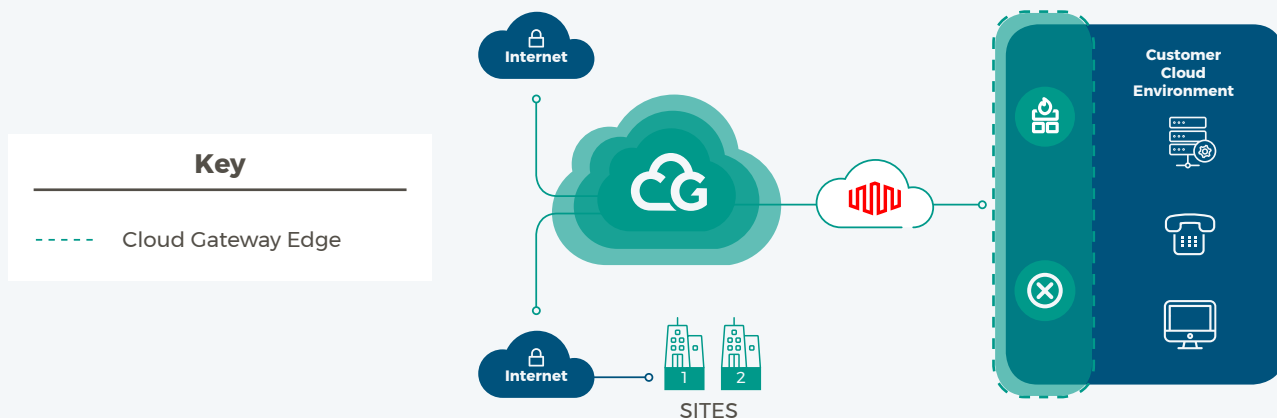
## Use cases

**A.** A company has fully embraced cloud technology and is actively developing new products and applications in a cloud environment. Their primary focus is building exciting, new services that will deliver value to their business and its customers. There is often an absence of the time, resource and expertise required to provision and manage edge devices, which can prevent or delay core business activities from completing on time.

Cloud Gateway provides experience and expertise in cloud based networking and security. We have the tools and know-how to identify and provision the right routing and firewall devices at the edge of the customer cloud environment. With Cloud Gateway Edge, a single supplier now has end to end responsibility for the flow from the customer's device into their cloud domain, eliminating hand-off points and grey areas for support purposes.

**B.** A company is currently connecting to cloud service providers via Cloud Gateway, through VPNs over the internet. The nature of their business is sensitive, so the connection between their cloud services and the internet must meet strict regulations and compliance parameters to protect their data. The company is inexperienced with cloud security, and they need help to keep their assets safe.

As an enhancement to our core PaaS, Cloud Gateway Edge ensures security policy is now fully enforced end-to-end. The edge of the client's cloud environment is included as part of the wider Cloud Gateway ecosystem, and is protected as part of our fully managed service.



## About Cloud Gateway

Cloud Gateway is an innovative UK-based startup founded in early 2017. It is pioneering the Agile Network and has developed an award-winning hybrid cloud PaaS solution that provides businesses with both the mechanism and resource support to adopt, develop and operate cloud, hybrid cloud and multicloud environments. Cloud Gateway isn't just a disruptive technology, it is disrupting the entire IT industry.

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